



## **PRESS RELEASE**

### **Mid-States and Aerosan Technology Announce Exclusive 5-Year Irish Hospital and Healthcare Distribution Agreement for the AD**

Embargoed until 7am 6 May 2008

Mid-States PLC, (LSE:MST), (“Mid-States”, the “Company” or the “Group”), a leading environmental technology group, and Aerosan Technology Limited (“Aerosan”), a member of the same group as ATP, a leading provider of cleansing products to the Irish healthcare market, are today pleased to announce an exclusive distribution agreement for Mid-States’ ground-breaking air disinfection device, the AD, covering the hospital and healthcare markets in Ireland. The agreement also includes provision for on-going maintenance of each device.

Under the terms of the 5-year agreement, Aerosan has placed an initial bulk order for AD units from Mid-States. Given that, for optimum performance, each bay in each hospital ward should have its own AD, there is clearly a significant market opportunity for this device in Ireland. Demand from Irish hospitals is expected to be significant and to increase substantially in subsequent years.

The AD is already being successfully used in a number of hospitals in the UK, including Sunderland Royal Infirmary. Mid-States is pleased to report the first order under the recently announced Sunlight Services distribution agreement, to supply Hereford Hospitals NHS Trust.

The AD has been proven to clear enclosed spaces of airborne bacteria and viruses including MRSA, C. diff and E. coli by producing hydroxyl radicals indoors, safely reproducing the natural disinfection effect that occurs in fresh air outdoors.

Mike Heath, Managing Director of Mid-States, commented:

“This is our second strategic distribution agreement for the AD in just three weeks which demonstrates the ever increasing acceptance of this device as a highly effective way of combating superbugs in hospitals and elsewhere. We are delighted to have secured Aerosan as our latest partner to distribute this important device to hospitals and the rest of the healthcare market in Ireland. We look forward to working with them to ensure that as many patients as possible benefit from this ground breaking technology as quickly as possible.”

“We are also delighted that Hereford hospitals NHS trust has purchased the AD, which further confirms the growing interest of hospitals in the AD.”

Pat Mahony, Managing Director of Aerosan, said:

“We are delighted to have been selected as Mid-States’ distribution partner and are now in a position to roll out this exceptional product across the healthcare market in Ireland.”



For further information

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## Notes to Editors:

### About Mid-States

- Mid-States PLC is a leading environmental technology group quoted on the Alternative Investment Market (AIM) of the London Stock Exchange. The AD is sold by Inov8 Science Limited, a wholly owned subsidiary of Mid-States PLC.
- Mid-States is supported by an eminent group of scientific advisers, including **Professor Hugh Pennington**, former President of the Society for General Microbiology, is the UK's leading authority on identifying and combating life-threatening bacteria. **Professor Derek Ellwood** is a world renowned microbiologist who has advised both the United Nations and the World Health Organisation on human health and vaccination. **Clive Beggs** is Professor of Medical Technology at the University of Bradford. He is an expert in the use of environmental and engineering systems to prevent the spread of infectious disease and has an international reputation in this field.

### About the AD

- The disinfecting characteristics of the open air were known to Louis Pasteur when he began to develop vaccination in the late 1800s and have been a source of many dedicated scientific investigations in subsequent years. This 'cleansing air' effect was historically thought to be related to sunlight.
- The original work which led to the AD's development was commissioned by the British Government in the 1960s. Wary of the potential for night time biological attack, government scientists were put to work to unravel the secrets of the "Open Air Factor." Although some progress was made, as the threat of attack waned, so did the funding for the research.
- However, a dedicated group of scientists and engineers continued to investigate. They proved that this naturally occurring phenomenon was not only the key to disinfection in fresh air, but also a key part of the human immune system.
- They identified the "Open Air Factor" is the hydroxyl radical (OH<sup>•</sup>). Hydroxyl radicals are generated in a number of reactions essential to life. In the body, hydroxyl radicals are produced by cells to kill invading pathogens as an essential part of the body's natural defence systems. In the fresh air, hydroxyl radicals are produced by the reaction of ozone and olefins, the natural scents of flowers and plants.



**About Aerosan**

- Aerosan Technology Limited is a member of the same group as ATP
- ATP is a long established distributor of products to the healthcare market in Ireland
- ATP distributes a range of specialist healthcare cleansing products